Private Equity Pro Partners

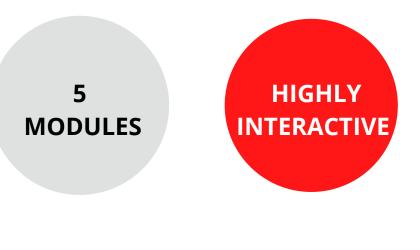
# Presents

Masterclass: Excellence in Special Purpose Acquisition Companies (SPACs)

22nd, 26th, 29th October, 2nd & 10th November, 2021 5:30 p.m. - 7:00 p.m. IST







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LONDON

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Premiere hedge funds, private-equity and venture firms, and senior operating executives have established, or merged, their portfolio companies with Special Purpose Acquisition Companies (SPACs). According to a Harvard Business Review article by Max H. Bazerman and Paresh Patel, 'In 2019, 59 were created, with \$13 billion invested; in 2020, 247 were created, with \$80 billion invested; and in the first quarter alone of 2021, 295 were created, with \$96 billion invested. Then there's this remarkable fact: In 2020, SPACs accounted for more than 50% of new publicly listed U.S. companies'.

Stunning insights have been proferred by Goldman Sachs' Head of SPACs, Olympia Mcnerney and in an EY analysis, stating that when combined with PIPEs , SPACs and related PIPE's already have the potential firepower to invest US \$ 500 to 700 billion in the next two years.

While divergent opinions are held on the prospects for SPACs as a viable capital market instrument, the general view is that this exciting product is here to stay. Leading, respected players and experts like KKR, TPG, Apollo Capital, Social Capital, Goldman Sachs, Khosla Ventures, Blackstone, CVC, Peter Theil, Richard Li and others have made significant commitments in this area.

SPACs provide a range of benefits to companies seeking a listing including substantial capital, speed, disclosures and greater certainty.

Companies at various stages of their lifecycles, from startups to late-stage, have succeeded in obtaining SPAC-driven listing. A dramatic example is the listing of the pre-revenue, space-tech company, Virgin Galactic engineered by Sir Richard Branson and Chamath Palihapitiya. who has been crowned by some as the ' King of SPACS'.

The Masterclass will demystify this semi-esoteric vehicle, identify the upside, the key risk areas and the key factors driving SPAC success or failure.

This practical course is presented from three standpoints: Firstly, from the point of view of SPAC sponsors; secondly, from the standpoint of private equity funds, venture capital funds, startups and other companies who seek a listed status; and thirdly, retail and PIPE investors.



**Register Now** 

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- The dimensions of SPAC structures and the key success factors
- Investor upside, arbitrage, downside protection and sponsor economics
- How unlisted companies can negotiate and benefit from SPACs
- How hedge funds, private equity funds and venture capital funds and their respective general partners can benefit by engaging in, or with, SPACs
- Sponsor roles and risk management related to a SPAC deal
- The main areas to be negotiated by the parties involved in a SPAC merger
- Demystifying DeSpacs and dynamics of the related PIPE deals
- Case studies illustrating key insights for planning and execution of SPACs

## Who should attend?

- CEOs, CFOs, corporate treasurers and board members of companies, start-ups, financial institutions and sovereign wealth funds
- Government regulators from the Ministry of Finance and Central Bank and Stock Market Regulators
- Consultants and Lawyers wishing to understand modern finance and the technicalities of SPACs
- Retail and PIPE investors including mutual fund managers and their risk managers

- Chief investment officers, investment committee members, private equity, venture capital and hedge fund investment managers
- Bankers, investment bankers and security analysts
- Private bankers and wealth managers
- Structured finance professionals



### Masterclass Course Agenda

Day 1 Introduction to SPACs-Key Success Factors ✓SPAC Formation, Phases, Capital Structure & IPO Role of Sponsors and Investors Economics for Sponsors and Investors Case Study Day 2 The DeSpac Process Structuring the Acquisition Leg of a SPAC: The Target **Operating Company** Negotiating a SPAC Acquisition Case Study Day 3 US SPAC Regulatory Framework: SEC Singapore Regulatory Framework Case Study Day 4 Private Equity & Venture Capital in SPACs The PIPE Transaction: PIPE-SPAC Negotiations Case Study Day 5 SPAC Merger Readiness: Preparing an Operating Business for a SPAC Merger Case Study



**Register Now** 

Masterclass: Excellence in Special Purpose Acquisition Companies (SPACs) 22nd, 26th, 29th October 2nd & 10th November 2021



Indian Rupees

Fee	Early Bird (On or Before 5th Oct2021)	Regular (On or After 5th Oct 202 <u>1</u> )
Covers all 5 Modules	6500+18% GST	8000+18% GST

Two Payment Methods

## 1 Pay on <u>Meraevents.com</u>

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Beneficiary	Private Equity Pro Partners	
Account Number	031405500316	
Type of Account	Current	
Bank	ICICI Bank	
Address of Bank Branch	ICICI Bank, Star Tower, Near Star Mall, Sector 30, NH 8, Branch, Gurgaon 122001, Haryana	
IFSC Code	ICICI0002449	

For any query please reach us at info@peequity.com We reserve the right to alter the event dates.





Arvind has taught SPACs and case studies in Singapore as part of his mergers and acquisitions course for the past 10 years.

Arvind P. Mathur, CFA, CFA Institute, USA, FRM, has held a variety of positions, including Head of Capital Markets at the Asian Development Bank, Vice President, Citibank and Senior Adviser, Citi. He was the President of the Indian Private Equity & Venture Capital Association reporting to the CEO of KKR in India and to an Executive Committee including leading private equity and venture capital fund managers such as Carlyle & the Canada Pension Plan. He is the Chairman of Private Equity Pro Partners.

Arvind was advised a start-up woman entrepreneur under a Goldman Sachs startup programme. He has structured, and invested in over 30 private equity funds, including venture capital funds. He has worked on funds with LPs such as CalPERS, La Caisse de Depot et Placement du Quebec, the Prudential Insurance Company of America and other large institutional investors.

He delivered a lecture on Asian buyouts at the Harvard Business School and has delivered nearly 100 masterclasses in private equity, venture capital and other classes in many countries.

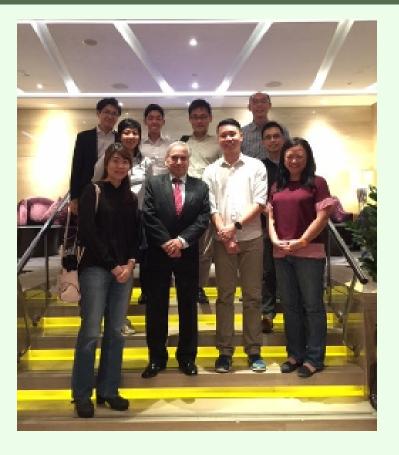
Arvind has engineered several IPOs as well as successfully negotiated an exit of a financial services startup with the CEO of a US MNC in New York.

He has promoted the theme of corporate governance in many funds, particularly those involving CalPERS. Arvind played a key role in the creation, structuring and placement of a nearly \$ 1 billion Infrastructure Fund. He has coinvested and partnered with some of the world's largest institutional investors including pension funds and sovereign wealth funds.

Arvind attended executive management courses of the Columbia School of Business and that of Cornell University besides an investment management workshop at the Harvard Business School.













Arvind Mathur presents certificates to participants



#### List of Previous Events Conducted by PEPP Leaders

Online Masterclass : Excellence in Private Equity and Deal Structuring 25 August to 1

September, 2021 Online Masterclass : Excellence in Negotiating Private Equity & Venture Capital Term Sheets, Singapore, 30 June- 7 July, 2021 Webinar: Distressed Investing in India: Speakers from PEPP, Cerberus, JC Flowers, Bombay Capital, Aditya Birla Capital-Varde Platform, Deloitte, Cyril Amarchand Mangaldas, NAREDCO, 18th May, 2021 Online Masterclass in Venture Capital & Startups, 25th - 30th March, 2021, Singapore ✓ Webinar: Turnaround & Distressed Investing in India, 15 December 2020. Online Masterclass in Venture Capital & Startups, 2nd - 6th November, 2020, Singapore Online Masterclass: Excellence in Private Equity & Deal Structuring, 28th September, 2020 - 2nd October, 2020, Singapore Online Masterclass: Excellence in Mergers and Acquisitions, 24th - 28th August, 2020, Singapore  $\checkmark$ Online Training in Litigation Finance (7 webinars), June 2020  $\checkmark$ Online Training in Hedge Funds : Short Selling (10 webinars) June-July, 2020  $\checkmark$ Online Training: Distressed Mergers & Acquisitions: Techniques of Distressed Debt Investing in Pre and Post- Bankrupt Companies Cases of investments by Goldman Sachs, Deutsche Bank, and Strategics in India 10 webinars, June 2020 In-house Masterclass for a billion-dollar fund: Excellence in Private Equity & Impact Investing, 30-31 October 2019, Singapore Training in Asian Private Equity Buyouts delivered by Arvind Mathur, Chairman, PEPP at Harvard Business School, Cambridge, Mass, USA 8th August, 2019 ✓ Masterclass: Excellence in Mergers & Acquisitions, 29-30 August, 2019, Singapore ✓ Guest Lecture on Asian Private Equity Buyouts, Harvard Business School, 8 August, 2019, USA ✓ Masterclass: Excellence in Private Equity, June 28-29 2019, Mumbai Masterclass: Excellence in Private Equity and Deal Structuring, 29-30 Apr, 2019, Singapore ✓ Masterclass: Excellence in Mergers & Acquisitions, 30 – 31 Oct, 2018, Singapore Masterclass: Excellence in Venture Capital & Start-ups, 18 -19 Oct, 2018, Singapore

#### List of Previous Events Conducted by PEPP Leaders

- ✓ LP-GP Meetings for Impact Investing, 7-9 Oct, 2018, New Delhi
- Masterclass: Excellence in Negotiating Private Equity & Venture Capital Term Sheets, 1 2 Dec, 2017, Mumbai
- ✓ Masterclass: Excellence in Mergers & Acquisitions, 31 Oct 1 Nov, 2017, Singapore
- ✓ Masterclass: Excellence in Private Equity & Deal Structuring, 3-4 Aug, 2017, Singapore
- ✓ Masterclass: Excellence in Private Equity, New Delhi, 29th-30th May 2017
- ✓ Masterclass: Excellence in Private Equity & Deal Structuring, 5-6 Oct, 2016, Singapore
- V Workshop on Private Equity, Ministry of Finance, India with Bain & Co, New Delhi, 6th Sept, 2016
- Masterclass: Venture Capital & Start-ups, 31 August-1 Sept, 2016, Singapore
- Workshop on Life Cycle of Private Equity & Venture Capital Funds, Ministry of Finance, India with Mckinsey & Co, New Delhi, 29th October, 2015
- Masterclass: Excellence in Mergers & Acquisitions, 4-5 Nov 2015, Singapore
- ✓ Masterclass: Excellence in Private Equity & Deal Structuring, 4-5 March, 2015, Singapore
- Masterclass: Excellence in Mergers & Acquisitions, 6-7 Nov 2014, Singapore
- ✓ Masterclass: Excellence in Mergers & Acquisitions, 14-15 Nov 2013, Singapore
- Masterclass: Excellence in Private Equity, 27-28 May, 2013, October
- ✓ Masterclass: Excellence in Private Equity & Deal Structuring, 6-7 Feb, 2013, Singapore
- Masterclass in Private Equity, Port Louis, Mauritius, 11 September, 2013
- Masterclass in Private Equity, Dubai, 27-28 May, 2013
- Masterclass: Excellence in Mergers & Acquisitions, 13-14 December, 2012, Hong Kong
- ✓ Masterclass in Fixed Income Strategies & Techniques, 21-22 November, 2012, Singapore

#### List of Previous Events Conducted by PEPP Leaders



- Excellence in Private Equity, Hyderabad, 3-4 August, 2012
- Mergers & Acquisitions Workshop, 15-16 December, 2011, Hong Kong
- Private Equity Workshop, 24 November, 2011, Singapore
- ✓ Fixed Income Workshop 15-16 November, 2011, Singapore
- ✓ Mergers & Acquisitions (M&A) Workshop, 13-14 July, 2011 Manila
- ✓ Sovereign Wealth Funds, 20 April, 2011, New Delhi
- Leadership Series in Private Equity: Private Equity for Education Ventures, 9th March, 2011
- 🗸 Mumbai Leadership Series in Private Equity: Private Equity Workshop, 10th March, 2011, Mumbai
- Mergers & Acquisitions, World Economic Forum HQ, Geneva, Switzerland, 2nd February, 2011
- ✓ Fixed Income Workshop, 14th November, 2010, Singapore
- ✓ Corporate Finance, M&A, Private Equity, 24 to 26 May, 2010, Shanghai
- ✓ Corporate Finance, M&A, Private Equity, 12 to 14 July, 2010, Mumbai
- ✓ Corporate Finance, M&A, Private Equity, 19 to 21 July, 2010, Taipei, Taiwan
- ✓ Corporate Finance, M&A, Private Equity, 10 to 14 October, 2010, Jakarta, Indonesia
- ✓ Corporate Finance, M&A, Private Equity, 27 to 29 October, 2010, Singapore
- Investment Banking, Private Equity & Corporate Finance, 28th August to 1st September, 2010, The Bank of Ceylon
- Private Equity for Power Projects 11-12 March, 2010, New Delhi
- Private Equity & Distressed Investing Workshop, Delhi, March, 2009

#### Venues

China, Hong Kong, Jakarta, Indonesia, Singapore, New Delhi, Mumbai, Bengaluru, Dubai, Nice, France, Geneva, Basle, Switzerland, Tokyo, Japan, Malaysia, Mauritius, Philippines, U.S.A. Taiwan & Thailand

Harvard Business School, Cambridge, Massachussets, USA

### **Previous Participants**

- Sumitomo Mitsui Banking Corp
- Bank of China
- UBS
- JP Morgan
- Government of Singapore Investment Corporation
- The Monetary Authority of Singapore
- Bank of International Settlements, Switzerland
- KKR Portfolio Company
- Citibank: Mumbai, Shanghai, Jakarta, Singapore, Taipei
- Deutsche Bank
- Shanghai Commercial Bank
- Banco Santander
- Batavia Prosperindo Asset Management
- Power Finance Corporation
- Patni Family
- Modi Family
- Employee Provident Fund, Malaysia
- Standard Chartered Bank
- Standard Chartered Private Equity
- Bank of Ceylon
- IFC/World Bank
- Harvard University
- Thunderbird University
- Stanford University
- Hoya Medical Singapore
- Soibuild Group Holdings
- GIC
- Changi Airport Group
- Deloitte Tohmatsu Financial Advisory LLC
- Lenovo (Singapore) Pte Ltd
- IMC Industrial Group
- Asian Development Bank
- Focal Oilfield Solution

- Facebook
- Ministry of Finance, India
- Ministry of Power, Mainland China
- People's Bank-The Central Bank of Mainland China
- Board of Directors, ADM, World Economic Forum, Geneva
- IFCI Venture
- The Tata Group
- The Kaizen Fund
- Wolfensohn Capital Partners
- Raiffeisen Bank Financial Advisory Int'l
- Labuan Reinsurance
- Norddeutsche Landesbank Girozentrale
- The Shell Corporation
- Korea Telecom
- Ericcson-LG
- The San Miguel Corporation
- PricewaterhouseCoopers
- Deloitte: Japan, Philippines
- Bank of the Philippine Islands
- GWK Builders & Engineering
- Heliconia Capital Management
- Sumitomo Mitsu Trust Bank
- 1 Cover Travel Insurance (Sydney)
- Daiwa Capital Markets Singapore Limited
- Nithya Partners (Sri Lanka)
- Lynear Wealth Management (Sri Lanka)
- MTD (China)
- Somerset Capital Management
- IDLC Investments Limited (Bangladesh)

and many other organizations



1. The dates or timing can be varied by Private Equity Pro Partners (PEPP) - the organiser- of the Masterclass for any reason whatsoever such as a pandemic or epidemic, medical issues of the Course Director and other speakers, force majeure events or any type of technological breakdown such as internet failure or software crash or clash with religious or national events e.g. Independence Day, Christmas, Diwali, Chinese New Year et cetera.

2. The syllabus, topics or content may be varied if the organisers determine that changes are needed to suit the needs or level of the audience.

3. No refunds will be provided. Those unable to attend can inform the organisers at least 7 working days in advance of the commencement of the Masterclass and can transfer their course attendance entitlement to another person. There can be no partial transfer to a third party.

4. Eligibility for Certificate of Participation: (i) It is mandatory to attend ALL live webinars of the online virtual Masterclass ; (ii) the applicable registration fee should have been paid in full; and (iii) display of professional and courteous conduct during all webinars.

5. Powerpoint presentations used in the webinars will be available for viewing by paid participants only for a period of 15 days after the end of the Masterclass. No recordings of videos will be provided. The video recordings and the powerpoint presentations are confidential and are the intellectual property owned by Private Equity Pro Partners(PEPP). No party has the right at any stage to copy, download or shoot a picture or a video of the presentations or of the live webinars or videos used during the Masterclass. PEPP will take all legal action with the full force of law against any party found violating its intellectual property, or the confidentiality requirements, or copying the presentations, or sharing them with any third party or uploading them in any manner, including on any computer or email software. Any material or presentation submitted to PEPP as part of the certificate requirements will be the intellectual property of PEPP.

6. Code of Conduct: All participants are required to display proper conduct and dress appropriately during the webinars/virtual events.

7. Photography Policy: Photographs may be taken at PEPP in-person and online events and featured in the photo gallery section of our website or publications. By registering and attending our meetings, you agree with our photography policy, and understand that your photo may be included in the photo gallery. If you do not agree with this policy please email arvind@peequity.com immediately.

8. Speaker Attendance: Our normal policy is to confirm the attendance of each speaker in advance of the event. There are times when a particular speaker(s) may be unable to participate at the scheduled time, due to medical reasons, emergencies, government duties, travel restrictions, local or nationwide lockdowns, pandemic or epidemic, internet or software crash, or malfunctioning of equipment, or other unavoidable reasons.





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